

Get On Technology Co. Ltd.

Get on Technology Company Limited: GOT was established in 2001 with the vision as management team specializing in Enterprise Solution (Networking, Security, Server, Storage and Virtualization) and enterprise printing peripherals. The key objective is to provide all-in-one service to customers from counseling designing application, installation, and maintenance that fulfill various needs of the customers, including usability and business problem solving as well as increasing competitive advantage over current and future business competitors

Presales-Technical Consultant

Responsibilities:

1. Product Technical Consultant of computer server, network, storage, virtualization, data protection or Project based requirements
2. Works deals assigned to the sales team supported, prioritizing effort based on maximizing total impact on team productivity and profit or as directed by the sales manager.
3. Proactively scopes the technical solution required to address customer requirements, assesses customers' met and unmet needs, and recommends solutions that optimize value for both the customer and the firm.
4. Provides coaching and professional development to team-member sales associates in order to enhance their product knowledge, technical acumen, and technical sales skills. Opportunistically pursues additional business development opportunities with in customer firms. Collaborates with sales to ensure these opportunities are effectively covered and advanced.
5. Monitors customer support for technical solutions proposed throughout the sales process and alerts the sales and account teams to potential risks of deal closure.

Qualifications

1. Age 23-35 Years old.
2. Bachelor degree in computer engineering, computer technology, computer science or related fields
3. At least 5 years experience in Presales, Technical Consultant, System Engineer.
4. IT Knowledge Computer server, network, storage, virtualization, data protection or a record of achievement and technical solution expertise in a comparable sales role. Product certification, engineering credential, or equivalent technical credential. PC proficiency
5. Good Presentation Skill, Good Personality and Communication Skill.

Welfare and Benefits:

1. Bonus
2. Social security
3. Health and Accident Insurance
4. Provident fund
5. Annual Check up
6. Annual trip
7. Scholarship for employee's children
8. English course scholarship

Interested candidates are invited to send your full resume to the address below:

Get On Technology Co.,Ltd

9/196 Soi Rachapracha 4, Rachadapisek Rd., Chatuchak, Chatuchak, Bangkok 10900

E-mail: ailada@got.co.th or job@got.co.th

For more information: Tel. 0-2911-1999 ext.202